

The company Foracare Suisse AG, which as the innovative trading company continues to expand its market presence, is looking for its expansion strategy a dynamic and creative personality for the attractive area of the Ukraine as

Business Development Director

Your tasks:

You are responsible for the support and development of a significant business area for us in Ukraine. Our company has invested five years into business in Ukraine and in three years plans to build a factory there. Due to the difficult political situation we currently require the stabilization of the existing company in Ukraine :

You assist with the experience in the field of diabetes on the Ukrainian market , you have the large customer and partner base , you know the Ukrainian business mentality and local subtleties of mutual solvency of the existing and potential customers . You have the solid relations with diabetologists , diabetes consultants , doctors in clinics and hospitals , as well as pharmacies and patient organizations in Ukraine. For our factory project is very important that you have experience in the organization of planning, designing, installation and commissioning of the operation , also the organization of the maintenance of quality control, accounting and financial reporting.

They pursue , interpret and show market trends and competitive activities continuously. In addition, you analyze and recognize the needs of our Ukrainian / international customers. From this you derive from in close cooperation with product management definitions of new products and product enhancements. The internal coordination of regional strategies round out your field of activity.

Your Profile :

You have an education in economics and have experience with sales or marketing. Your age is preferably from 35, you ready bring 5 -year-old experience in the field of diabetes in Ukraine and knowledge of products for blood glucose self-monitoring is useful for this function. Your native language is Ukrainian / Russian and you have fluent English in speaking and writing. You are open and team-oriented person and you bring interest to the contact with other cultures and mentalities. Your personality is characterized by entrepreneurial thinking, assertiveness and communication skills.

As the innovative, global leader we offer a long-term cooperation with good development opportunities. Grow with us !

Have we piqued your interest to work in a forward thinking company? We look forward to receive your application.

Please send us your complete application documents to tyminh.tan@foracare.com.